

## Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 01469 141406Z

ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W

-----141533Z 034002 /46

R 141200Z FEB 77

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 1267

USDOC WASHDC

UNCLAS TEHRAN 1469

E.O.11652: N/A

TAGS: BTIO, IR

SUBJ: INVESTMENT/LICENSING OPPORTUNITY:

IDRO - PRODUCTION OF INSULATED METAL

BUILDING PANELS

REF: TEHRAN 1227

1. FURTHER TO OPPORTUNITY OUTLINED REFTEL, ENGINEER KAYE TELEPHONED FEBRUARY 14 TO REAFFIRM HIS INTEREST IN HEARING ASAP FROM POTENTIALLY INTERESTED US FIRMS.

2. WHEN EMBOFF MENTIONED THAT SOLICITING FIRMS TAKES TIME, KAYE SUGGESTED THAT PERHAPS COMPANIES THOUGHT THERE WAS NO MONEY FOR PROJECT. COMMERCIAL OFFICER AGREED THAT THIS MIGHT BE THE CASE AND KAYE HASTENED TO STATE THAT FOR THIS PROJECT MONEY HAD DEFINITELY BEEN BUDGETED AND WAS IMMEDIATELY AVAILABLE. HE ADDED, HOWEVER, THAT FUNDS WOULD NOT REMAIN AVAILABLE INDEFINTELY AND POSSIBILITY THAT FUNDS WOULD BE DIVERTED TO ANOTHER PROJECT IF HE CAN NOT MOVE FORWARD QUICKLY ON PROJECT WAS REASON FOR HIS ANXIETY TO HEAR FROM US FIRMS ASAP.

3. HE ALSO ASKED IF THERE IS ANY POSSIBILITY OF KORNYLAK PROVIDING ITS PROPOSAL EARLIER THAN MID-MARCH.

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4. COMMENT: ALTHOUGH POST REALIZES DIFFICULTIES IN ELICITING INTEREST IN SHORT TIME FRAME WITH SKETCHY FACTS, WOULD APPRECIATE ANY INTERIM COMMENTS OR SUGGESTIONS WHICH COULD BE MADE.

MIKLOS

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Review Markings:**  
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